

# PNY®

## PNY PRO

### PARTNER PROGRAM

# ENJOY THE BENEFITS

Special Promotions, Marketing Resources, Training & More...

## ACCELERATING SUCCESS.

PNY provides quality integration solutions that are reliable and affordable, enabling you to address every opportunity with the product, service and support required to meet your business needs.

We offer a broad assortment of NVIDIA® Quadro® professional graphics cards and GeForce® consumer graphics cards, PNY solid state drives, and flash memory products for system integration solutions.

## JOIN THE PNY PARTNER PROGRAM TODAY.

Access proven sales and marketing tools designed to help you connect with your customers and successfully sell the full range of PNY Commercial solutions.



**PARTNER PORTAL**  
YOUR 24/7 RESOURCE  
[WWW.PNYPARTNERS.COM](http://WWW.PNYPARTNERS.COM)

**SIGN UP TODAY @ [WWW.PNYPARTNERS.COM](http://WWW.PNYPARTNERS.COM)**

### BUSINESS ADVANTAGE

- Exclusive Rebates and Promotions
- Initiative Based Marketing Development Funds
- Developer and Evaluation Units
- ... and more

### SUPPORT ADVANTAGE

- Priority Technical Support
- Advanced RMAs
- Training and Education
- ... and more

### MARKETING ADVANTAGE

- Comprehensive Resource Center
- Customized Marketing Materials
- Event and Collateral Support
- ... and more

## JOIN TODAY AND EARN MORE, FASTER.

Sign up today to take advantage of PNY's Proven Sales Tools at [WWW.PNYPARTNERS.COM](http://WWW.PNYPARTNERS.COM)

Contact your **PNY ACCOUNT MANAGER** or email [GOPNY@PNY.COM](mailto:GOPNY@PNY.COM)

[WWW.PNY.COM/PNYPRO](http://WWW.PNY.COM/PNYPRO)

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# JOIN THE PNY PARTNER PROGRAM AND START GROWING YOUR BUSINESS TODAY

Designed for our valued channel partners, the PNY Partner Program provides powerful tools to enable our partners to be more successful selling and supporting PNY products.

All PNY value added resellers (VARs), solution providers and systems integrators are invited to register for the PNY Partner Program. A key component of our program is our Partner Portal which provides valuable marketing and pre-sales and post-sales information in one single access point 24 hours a day, 7 days a week.

## THE BENEFITS

### SUPPORT

Dedicated sales and technical resources

### MARKETING RESOURCES

Joint marketing initiatives, event participation and lead referral program

### PROMOTIONS

With special pricing and promotional programs for our channel partners, PNY Partners are able to grow their business and their bottom line

### TRAINING

Informational web-seminars & online training

### PRODUCT INFORMATION

Online and print assets including data sheets, product images, reference guides, configuration tools

### E-NEWS

Stay up to date on PNY's latest news including new products and promotions directly from your inbox

## SALES TOOLS

| SALES TOOL   | WHEN TO USE   |
|--|---|
| SALES AND TECH QUESTIONS<br><a href="mailto:GOPNY@PNY.COM">GOPNY@PNY.COM</a>                         | Whenever you need help with PNY products  |
| BID PRICING FORM<br><a href="http://WWW.PNY.COM/PRICINGREQUEST">WWW.PNY.COM/PRICINGREQUEST</a>       | Whenever you have a competitive price requirement   |
| SOLUTION APPROVAL FORM<br><a href="http://WWW.PNY.COM/GPUAPPROVAL">WWW.PNY.COM/GPUAPPROVAL</a>       | When selling Quadro Sync or NVLink based solutions (reseller needs to be an approved partner)             |
| DEMO UNIT PURCHASE APPROVAL FORM<br><a href="http://WWW.PNY.COM/DEMO-UNIT">WWW.PNY.COM/DEMO-UNIT</a> | When looking to qualify a Quadro product into a project/design (reseller needs to be an approved partner) |
| PNY PARTNER REGISTRATION<br><a href="http://WWW.PNY.COM/PARTNER">WWW.PNY.COM/PARTNER</a>             | To register a reseller as an authorized partner (your business team has a running list)                   |
| NVIDIA QUADRO CONFIGURATOR<br><a href="http://WWW.PNY.COM/CONFIGURATOR">WWW.PNY.COM/CONFIGURATOR</a> | When your customers want to find the best Quadro card for their needs                                     |

Have questions on PNY products?  
Contact your PNY team at [GOPNY@PNY.COM](mailto:GOPNY@PNY.COM)

**NVIDIA QUADRO**  
AUTHORIZED PARTNER

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